

<i>SERFF Tracking Number:</i>	<i>AEGJ-128449849</i>	<i>State:</i>	<i>Arkansas</i>
<i>Filing Company:</i>	<i>Monumental Life Insurance Company</i>	<i>State Tracking Number:</i>	<i>RPT-LTC 2011</i>
<i>Company Tracking Number:</i>			
<i>TOI:</i>	<i>LTC06 Long Term Care - Other</i>	<i>Sub-TOI:</i>	<i>LTC06.000 Long Term Care - Other</i>
<i>Product Name:</i>	<i>Long Term Care</i>		
<i>Project Name/Number:</i>	<i>Agent Lapse &amp; Replacement Report/</i>		

## Filing at a Glance

Company: Monumental Life Insurance Company

Product Name: Long Term Care

SERFF Tr Num: AEGJ-128449849 State: Arkansas

TOI: LTC06 Long Term Care - Other

SERFF Status: Closed-Accepted State Tr Num: RPT-LTC 2011

For Informational Purposes

Sub-TOI: LTC06.000 Long Term Care - Other

Co Tr Num:

State Status: Closed-Accepted for  
Informational Purposes

Filing Type: Form

Author: Jera Dawson

Reviewer(s): Donna Lambert

Date Submitted: 06/05/2012

Disposition Date: 06/06/2012

Disposition Status: Accepted For  
Informational Purposes

Implementation Date Requested:

Implementation Date:

State Filing Description:

## General Information

Project Name: Agent Lapse & Replacement Report

Project Number:

Requested Filing Mode:

Explanation for Combination/Other:

Submission Type: New Submission

Overall Rate Impact:

Status of Filing in Domicile:

Date Approved in Domicile:

Domicile Status Comments:

Market Type: Individual

Individual Market Type:

Filing Status Changed: 06/06/2012

State Status Changed: 06/06/2012

Created By: Jera Dawson

Corresponding Filing Tracking Number:

Deemer Date:

Submitted By: Jera Dawson

Filing Description:

Monumental Life Insurance Company - Agent Lapse & Replacement Report

State Narrative:

## Company and Contact

### Filing Contact Information

Jera Dawson,

Jera.Dawson@transamerica.com

1900 L Don Dodson

817-285-3470 [Phone]

Bedford, TX 76021

SERFF Tracking Number: AEGJ-128449849 State: Arkansas  
Filing Company: Monumental Life Insurance Company State Tracking Number: RPT-LTC 2011  
Company Tracking Number:  
TOI: LTC06 Long Term Care - Other Sub-TOI: LTC06.000 Long Term Care - Other  
Product Name: Long Term Care  
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### Filing Company Information

Monumental Life Insurance Company	CoCode: 66281	State of Domicile: Iowa
P.O. Box 93005	Group Code: 468	Company Type:
Hurst, TX 76053-9305	Group Name:	State ID Number:
(800) 553-7600 ext. [Phone]	FEIN Number: 52-0419790	

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### Filing Fees

Fee Required? No  
Retaliatory? No  
Fee Explanation:  
Per Company: No

COMPANY	AMOUNT	DATE PROCESSED	TRANSACTION #
Monumental Life Insurance Company	\$0.00	06/05/2012	

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## Correspondence Summary

### Dispositions

Status	Created By	Created On	Date Submitted
Accepted For Donna Lambert Informational Purposes		06/06/2012	06/06/2012

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## **Disposition**

Disposition Date: 06/06/2012

Implementation Date:

Status: Accepted For Informational Purposes

Comment:

Rate data does NOT apply to filing.

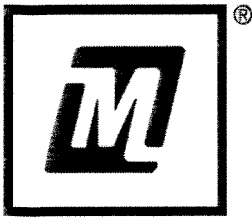
SERFF Tracking Number:	AEGJ-128449849	State:	Arkansas
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Company Tracking Number:			
TOI:	LTC06 Long Term Care - Other	Sub-TOI:	LTC06.000 Long Term Care - Other
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Schedule	Schedule Item	Schedule Item Status	Public Access
Supporting Document	Flesch Certification		No
Supporting Document	Application		No
Supporting Document	Health - Actuarial Justification		No
Supporting Document	Outline of Coverage		No
Supporting Document	Long Term Care Agent Lapse & Replacement Report	Accepted for Informational Purposes	Yes

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Product Name:	Long Term Care		
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## Supporting Document Schedules

		Item Status:	Status Date:
<b>Bypassed - Item:</b>	Flesch Certification		
<b>Bypass Reason:</b>	N/A to Agent Lapse & Replacement Report		
<b>Comments:</b>			
<b>Bypassed - Item:</b>	Application		
<b>Bypass Reason:</b>	N/A to Agent Lapse & Replacement Report		
<b>Comments:</b>			
<b>Bypassed - Item:</b>	Health - Actuarial Justification		
<b>Bypass Reason:</b>	N/A to Agent Lapse & Replacement Report		
<b>Comments:</b>			
<b>Bypassed - Item:</b>	Outline of Coverage		
<b>Bypass Reason:</b>	N/A to Agent Lapse & Replacement Report		
<b>Comments:</b>			
<b>Satisfied - Item:</b>	Long Term Care Agent Lapse & Replacement Report	Accepted for Informational Purposes	06/06/2012
<b>Comments:</b>			
<b>Attachment:</b>	MLIC-LAPSE-AR.PDF		



**MONUMENTAL LIFE INSURANCE COMPANY**

Home Office: Baltimore, Maryland

*Long Term Care Division NAIC #66281*

*Administrative Office: 1900 L Don Dodson Rd., Ste. #300  
Bedford, Texas 76021*

*Telephone: (817) 285-3383 Fax: (817) 285-3377*

5/16/2012

The Honorable Jay Bradford:  
Commissioner of Insurance  
1200 W. Third St.  
Little Rock, AR 72201-1904

Re: 2011 Lapse and Replacement Reports

Dear Commissioner Bradford,

The purpose of this letter and its attachment is to comply with your state's requirements for reporting Long-Term Care lapses and replacements. The attachment illustrates, for sales in your state during 2011, the top 10% (ranked by replacement percentage or lapse percentage) of agents who wrote at least 1 policy.

This report includes information on all long-term care policies combined. We have prepared a separate report for Tax qualified long-term care policies as required under HIPAA. Should you wish to receive this report, please notify us.

Sincerely,

Jared Fults, ASA, MAAA  
Valuation Manager  
Long Term Care

# ARKANSAS

## Appendix G. Replacement and Lapse Reporting Form

### Long-Term Care Insurance Replacement and Lapse Reporting Form

For the State of ARKANSAS For the Reporting Year 2011

Company Name MONUMENTAL LIFE INSURANCE COMPANY

Company Address 1900 L Don Dodson Rd. Ste #300 Company NAIC Numb 66281

Contact Person: JARED FULTS Phone Number (817) 285-3336

#### Instructions

The purpose of this form is to report on a statewide basis information regarding long-term care insurance policy replacements and lapses. Specifically, every insurer shall maintain records for each agent on that agent's amount of long-term care insurance replacement sales as a percent of the agent's total annual sales and the amount of lapses of long-term care insurance policies sold by the agent as a percent of the agent's total annual sales. The tables below should be used to report the ten percent (10%) of the insurer's agents with the greatest percentages of replacements and lapses.

#### Listing of the 10% of Agents with Greatest Percentage of Lapsed

Agent's Name	Number of Policies Sold By This Agent	Number of Policies Lapsed By This Agent	Number of Lapses as % of Number Sold By This Agent
NONE		0	0

#### Listing of the 10% of Agents with Greatest Percentage of Replacements

Agent's Name	Number of Policies Sold By This Agent	Number of Policies Replaced By This Agent	Number of Replacements as % of Number Sold By This Agent
NONE		0	0

#### Company Totals

Percentage of Replacement Policies Sold to Total Annual Sales NA %

Percentage of Replacement Policies Sold to Policies In Force as of the end of the preceding calendar year) 0 %

Percentage of Lapsed Policies Sold to Total Annual Sales NA %

Percentage of Lapsed Policies Sold to Policies In Force (as of the end of the preceding calendar year) 50 %